

The Plot

*Developing roles and limits*

1

---

---

---

---

---

---

---

---

1

Money filters



Nothing enters the working parts of your mind without being processed through three *powerful psychological filters*.

As a result, your *current needs* and your *disowned selves*, combine in a way that determine what you sort for, what you look for and what you find.

2

---

---

---

---

---

---

---

---

2

Filters



In all forms of relationships, these filters sort for *similarities* and *differences*.

When this happens, the various *roles* your primary and disowned selves continue to audition for take on new energies.

3

---

---

---

---

---

---

---

---

3

## The Plot

In *ego's* attempt to satisfy its *insatiable needs* for filling the *emptiness it feels*, it projects onto money all sorts of *unconscious* and *unresolved issues*.



As mentioned earlier, unresolved issues are supported through enculturation's powerful tools of *content* and *structure*.

4

4

---

---

---

---

---

---

---

---

## The Plot



Jung noted that we tend to marry our *unconscious* mind and then project onto him or her all of our unconscious and unresolved issues.

This means that people cannot act in relationship with you in anyway other way than what you *project onto them* and how you *unconsciously* expect them to act.

5

5

---

---

---

---

---

---

---

---

## Unresolved issues

Some psychologists maintain that as much as *90%* of your perceptions of money, and your perceptions of others, are filtered through *unmet needs* and *unresolved issues*.



So if you're experiencing stuff you don't like, it's a reflection of what's happening in your *unconsciousness world*.

6

6

---

---

---

---

---

---

---

---

# Money



“Our relationship with money is a *metaphor* for our relationship with all forms of energy; time, physical, vitality, enjoyment, creativity, and the support of friends.

“These energies empower our lives. Without any one of them, life becomes difficult. But improving the *flow* in any one of these forms of energy usually makes our lives easier.” *Maria Nemeth, The Energy of Money, 1999.*

7

7

---

---

---

---

---

---

---

---

# Money

## *Economic and personal freedom*

The *Plot* is all about *relationships, agreements,* and *emotional rules* which restrict the flow of your *productivity*.



*What are your rules around money?* Do they exist beyond our conscious awareness?

8

8

---

---

---

---

---

---

---

---

# Money

Joseph Campbell thought that money was like, “Congealed energy and releasing it releases life’s possibilities.”



The *Plot* around money prevents financial relationships from *flowing* as freely as they might.

9

9

---

---

---

---

---

---

---

---

## Down streaming



The Plot creates *down-streaming* which means spending your life on the “work/stress: not enough time, not enough money treadmill”, putting \$\$\$ into the *pockets of others* but not your own.

10

10

---

---

---

---

---

---

---

---

## Down streaming and the psychology of the selves



The biggest mistake is trying to move from 'worker self' to 'financially free self' in one go

11

11

---

---

---

---

---

---

---

---

## Money



When you understand that money relationships are generally built on the emotional drives of *disowned* and *primary selves*...

...you can then understand why *profitability* means developing new relationships with *money, value* and *productivity*.

12

12

---

---

---

---

---

---

---

---

## Money

Success means moving beyond socially conditioned limitations and undertaking *new thoughts* which lead to new pursuits and new levels of *entrepreneurship*.



Freedom involves developing new insights, understandings, attitudes, beliefs, thoughts, skills and *authentic selves* in order to successfully navigate your way forward.

13

---

---

---

---

---

---

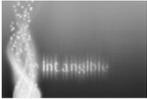
---

---

13

## Money

The further you move into the *knowledge economy* of intangibles, the more you learn that in order *to gain value*, you must first learn *to give value*.



The most difficult aspect of your journey is the *repetition* of practice.

14

---

---

---

---

---

---

---

---

14

## Money



*So what value are you creating?* Is your value based in exchanging *labour* and *time* for money?

Is your value based in *enterprise*? What do your results say? How will you develop an *enterprising* or *entrepreneurial* mind-flex?

15

---

---

---

---

---

---

---

---

15

## Categorisation bias

As humans, we learn to operate through *categorisation biases*. It's a way of grouping things into categories rather than having to examine each separate object as something *unique*.


As a result, we base our assessments on prior *experiences of categories*, rather than unique experiences of individual things or events.

16

---

---

---

---

---

---

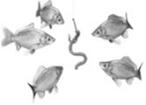
---

---

16

## Categorisation bias

*Categorisation bias* is a survival mechanism... It developed so that we didn't have to examine each individual experience to determine whether or not something was cute and cuddly or about to eat us.



It's an important concept in terms of *relationships* and *money*.

17

---

---

---

---

---

---

---

---

17

## Categorical thinking

*Categorical thinking* helps us navigate our environment with speed and efficiency. However it also means that for most things, we act on *automatic* hunches.



*Significance* is determined by the *meanings* you've previously given to a category. New meanings, if at all, come later.

18

---

---

---

---

---

---

---

---

18

## Categorical thinking

As soon as something triggers *categorical recognition*, unless you're conscious of what's going on, you're locked into your *prior experiences* of that category.



*Categorisation bias* leads to non-productive *thinking loops* around money and relationships.

19

19

---

---

---

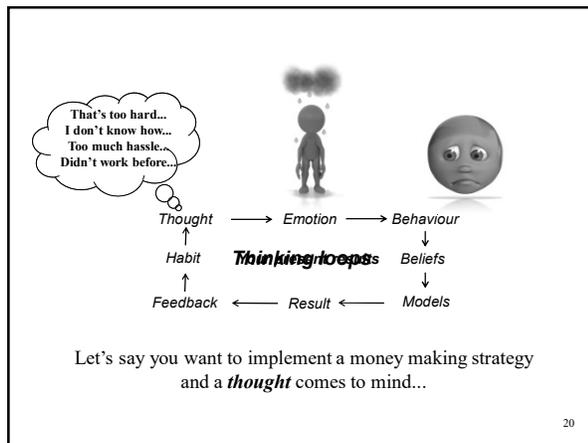
---

---

---

---

---



20

20

---

---

---

---

---

---

---

---

## Categorisation bias



*Categorisation bias* affects every aspect of your life.

It often prevents you from developing new skills or trying something new because you're generally *anchored* to your first, or most negative, experiences of particular categories.

21

21

---

---

---

---

---

---

---

---



## Categorisation bias

It's one of the reasons why people *seldom progress* further than their present results.

It's critically important to understand that people can't act with you, nor can you act with yourself, outside of the ways of your *categorisation biases*.

22

22

---

---

---

---

---

---

---

---

## Categorisation bias

Theoretical physicist, Leonard Mlodinow, notes that, "Our subliminal minds take incomplete data, use context or other cues to complete the picture, make educated guesses, and produce a result..."



...that is sometimes accurate, sometimes not, but *always convincing*."  
(*categorical bias thinking*)

23

23

---

---

---

---

---

---

---

---



Buckminster Fuller said, "You never change things by fighting the existing reality. To change something, build a *new model* that makes the existing model obsolete."

24

24

---

---

---

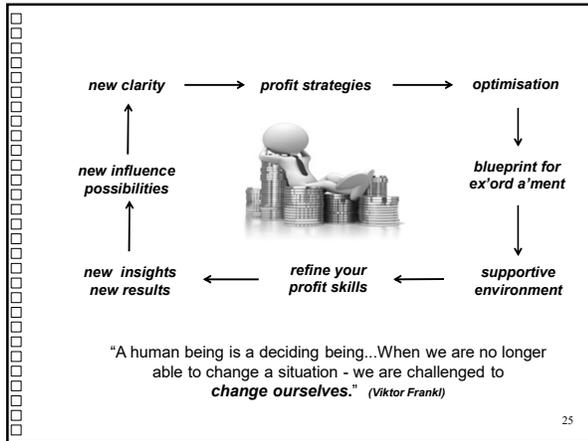
---

---

---

---

---



25

---

---

---

---

---

---

---

---

## A hero's journey



Social engineering moves people into a world of **master/servant** relationships.

Success means moving into a world Joseph Campbell described as the **Hero's Journey**. You must **let go of** your old self because your old self **limits productivity**.

26

26

---

---

---

---

---

---

---

---

## The Plot

Jung noted that because reality is **subjectively created**, we can change our results and change who we are whenever we really want to.



You can change what appears in your world by **purposefully nurturing** specific mental qualities and productive habits.

27

27

---

---

---

---

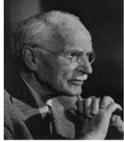
---

---

---

---

## Money Mastery



He also noted that it was impossible to see anything *outside of you* that doesn't already exist within you.

This is because you don't have the necessary frames of reference for stuff that doesn't *already exist*.

28

28

---

---

---

---

---

---

---

---

## Money Mastery



*Perception* does not exist prior to *experience*.

So whatever's going on for you in terms of *money*, and your relationships with others, is happening because of what's already going on inside you.

29

29

---

---

---

---

---

---

---

---

## Change

Clare Graves taught that the more life conditions change, the more an individual or society must evolve, otherwise change becomes *overwhelming* and *contraction* usually results.



Some people fail to evolve past the societal norms of rules based *servitude* and *right way thinking*.

30

30

---

---

---

---

---

---

---

---

