

The Plot

The secrets of productivity

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Potential

The Great Russian philosopher P.D Uspenskii, was a keen observer of man as he/she has the **potential to become**. He studied man's potential evolution...



...and the **special conditions** necessary to gain access to a fuller potential.

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Potential

In *The Psychology of Man's Possible Evolution*, Uspenskii observes that humans basically get a free ride up to a certain level of development. So what do you suppose he means by 'free ride'?



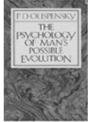
"Man as we know him is not a completed being; that nature develops him only up to a certain point and then leaves him, either..."

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Potential

"...to develop further, by his own efforts and devices, or to live and die such as he was born, or to degenerate and lose capacity for development."



Uspenskii offers us three *maps*,

- 1) to develop further
- 2) to live and die such as we are born
- 3) to degenerate and lose capacity for development

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Potential

100%

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0%

We're all born with *unique natural abilities* but most of us didn't grow up in an environment that fostered those unique abilities, nor did we grow up in an environment that encouraged them to develop.

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Free ride

100%

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0%

Social engineering develops the '*free ride*' to a conventional level of thinking which then creates values and beliefs that lead to arrested development.

As long as we learn the basics of *production* and *conventional wisdom*, of work and finances, of health and relationships along with the basics of safety and reproduction, *enculturation is happy*, it's done its job.

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Free ride

The **free ride** locates people in the land of just enough money, just enough time, just enough freedom, and just enough drama. It's **half way** up the ladder of your true potential.

← *plateau of predictability.*

The thing about enculturation is that it supports the **Plot**. It's not interested in your **excellence**; its only interest lies in your **predictability**.

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Free ride

You're not supported past predictability unless your **unique potential** can be monetised and exploited.

← *plateau of predictability.*

Increased productivity, your true potential, and your unique genius lay beyond the half way mark. And this is where you must take control of your development potential

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Potential

Productivity requires the development of inner qualities and features which cannot develop by themselves and usually remain undeveloped.

← *plateau of predictability.*

Uspenskii noted that **exceptional performance** is possible, "Only in certain definite conditions, with efforts of a certain kind on the part of man himself..."

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Potential



“...and with sufficient help from those who began similar work before and have already attained a certain degree of development.”
Mastery External Feedback

He went on to say that, “All men cannot develop and become different beings... The answer is very simple. Because they do **not want it**.”

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Potential



“The chief idea is that in order to **become** a different being, man must want it very much and for a very long time...

“A passing desire or a vague desire based on dissatisfaction with external conditions will not create a sufficient impulse...”

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Potential



“The evolution of man depends on his understanding of what he may get and what he must give for it.

“If man does **not want it**, or if he does not want it **strongly enough**, and does not make the necessary efforts, he will never develop.

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Potential



"So there is no *injustice* in this. Why should man have what he does not want?"

"If man were forced to become a different being when he is satisfied with what he is, then this would be *injustice*."

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Potential



So what's important to you about your further development? What's important to you about *exceptional performance*?

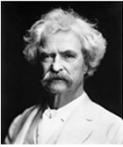
← *plateau of predictability.*

What *strengths* need to be maximised, what *problems* need to be eliminated and what *opportunities* need to be seized?

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Productivity



Your results to date may simply be the effects of the *free ride* to the *plateau of predictability*.

Or the unexpressed productivity of the *Plot*

What will *motivate* you to let go of *old stuff* that prevents *productivity* in order to concentrate on evolving your *true potential*?

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